



Agilent Technologies

James Hanchett
Chemist
Western Massachusetts Public Health
Laboratory
Moral I
AMHERST MA 01003

Quotation

Quote No.	Create Date	Delivery Time	Page
1172082	02/07/2012	18 Weeks	1 of 4
Contact	Phone no.	Valid to	
Eamon Evans CA	866-574-6589	05/07/2012	
To place an order: Call 1-800-227-9770 Option 1 For Instruments Fax : 302-633-8953 For Consumables Fax : 302-633-8901 Email : LSCAinstrumentsales@agilent.com For additional instructions, see last page			

Product/Description	Qty/Unit	Unit List Price	Discount Amount	Extended Net Price
G3440A Agilent 7890A Series GC Custom. includes LAN interface, 7693 interface, 20-ramp oven programming, 6 heated zones, 2 analog out, keyboard and display pressure setpoints to 0.001psi (0-99psi) With the following configuration: Ship-to Country : USA	1.000 EA	12,626.00 USD	631.30-	11,994.70
Capillary S/SI inlet with EPC	1 EA	3,926.00 USD	196.30-	3,729.70
FID w/EPC, for capillary column only	1 EA	3,926.00 USD	196.30-	3,729.70
Installation (44K)	1 EA	1,252.00 USD	62.60-	1,189.40
Familiarization at Installation (44L)	1 EA	690.00 USD	34.50-	655.50
Item Total				21,299.00
Purchase Agreement discount of 5.00 % is applied AGZ22				



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Product/Description	Qty/Unit	Unit List Price	Discount Amount	Extended Net Price
G4513A 7693A Autoinjector Includes transfer turret, 16-sample turret, mounting post, parking post for GC. 10ul syringe, and solvent bottles. 100% higher sample capacity than G2913A. With the following configuration: Ship-to Country : USA	1.000 EA	6,256.00 USD	312.80-	5,943.20
Installation (44K)	1 EA	304.00 USD	15.20-	288.80
Familiarization at Installation (44L)	1 EA	209.00 USD	10.45-	198.55
Item Total				6,430.55
Purchase Agreement discount of 5.00 % is applied AGZ22				
G4514A 7693 Tray, 150 vial includes three removable 50-vial racks and GC mounting bracket. 50% higher sample capacity than G2614A. With the following configuration: Ship-to Country : USA	1.000 EA	7,454.00 USD	372.70-	7,081.30
Installation (44K)	1 EA	417.00 USD	20.85-	396.15
Familiarization at Installation (44L)	1 EA	209.00 USD	10.45-	198.55
Item Total				7,676.00
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Product/Description	Qty/Unit	Unit List Price	Discount Amount	Extended Net Price
M8381AA OpenLAB CDS CS Right-to-Copy PC Bundle PC installed with OpenLAB CDS CS Workstation. Includes data analysis for LC, GC, CE and A/D. Requires one OpenLAB CDS ChemStation Workstation.	1.000 EA	6,840.00 USD	342.00-	6,498.00
With the following configuration:				
Ship-to Country : USA				
Upgrade from existing GC ChemStation	1 EA	1,000.00- USD	50.00	950.00-
Installation (44K)	1 EA	783.00 USD	39.15-	743.85
Familiarization at Installation (44L)	1 EA	2,088.00 USD	104.40-	1,983.60
1 Year SW Update/Phone Assist (44W)				
Item Total				8,275.45
Purchase Agreement discount of 5.00 % is applied AGZ22				
Gross Amount				: \$ 45,980.00
Total Discount				: \$ 2,299.00
Total				: \$ 43,681.00



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- 1) Visit <http://www.agilent.com/chem/supplies> to place online orders using a purchase order or credit card.
- 2) Call 1-800-227-9770 (option 1) any weekday between 8am and 8 pm Eastern time in the U.S., Canada & Puerto Rico.
- 3) To place an order for Consumables, please fax the order to 302-633-8901.
To place an instrument and/or software order, please fax the order to 302-633-8953.
- 4) Or you can mail your order to:
Agilent Technologies
North American Customer Contact Center
2850 Centerville Road BU3-2
Wilmington, DE 19808-1610

To place an order, the following information is required:

- Purchase order number or credit card, delivery date, ship to, invoice to, end user, and quote number.
- GSA customers please provide GSA contract #.

EXCLUSIVE OFFERS FOR NEW INSTRUMENT CUSTOMERS, go to www.agilent.com/chem/exclusiveoffers

TO CHECK THE STATUS OF AN ORDER:

- 1) Visit <http://www.agilent.com/chem/supplies> to check the status of your order.
- 2) Call 1-800-227-9770 (option 1) any weekday between 8 am and 8 pm Eastern time, in the U.S., Canada & Puerto Rico. You will need to know the purchase order or credit card number the order was placed on.

FINANCING AND LEASING - A wide range of options are available from Agilent's preferred financing partner, Leasing Group Inc. (LGI).

For more information or to discuss how monthly payments could suit your operational or budgetary requirements, contact your Agilent Account Manager or contact LGI at 800-944-1370.

TERMS AND CONDITIONS:

This offer is subject to Agilent Technologies' Standard Terms and Conditions of AGZ22.

- Pricing: Web prices are provided only for the U.S. in U.S.dollars. All phone prices are in local currency and for end use.
Applicable local taxes are applied.
- All Sales Tax is subject to change at the time of order.
- Shipping and Handling Charges: Orders with a value less than \$2000 or those requiring special services such as overnight delivery may be subject to additional shipping & handling fees. Some of these charges may be avoided by ordering via the Web
- Payment Terms: Net 30 days from invoice date, subject to credit approval.

* Quotation Validity: This quotation is valid for 90 days unless otherwise indicated.

* Warranty period for instrumentation is 1 year. The Warranty period for columns and consumables is 90 days.

It is Agilent Technologies intent to ship product at the earliest available date unless specified otherwise.

The sale of standard Products and Services referenced in this quotation is subject to the then current version of Agilent's Terms of Sale, and any LSCA Supplemental Terms or other applicable terms referenced herein. If any Products or Services are manufactured, configured or adapted to meet Customer's requirements, the sale of all Products and Services referenced in this quotation is subject to the then current version of Agilent's Terms of Sale for Custom Products and any LSCA Supplemental Terms or other applicable terms referenced herein. A copy of Agilent's Terms of Sale, Agilent's Terms of Sale for Custom Products and the LSCA Supplemental Terms is either attached or has been previously provided to you. Please contact us if you have not received a copy or require an additional copy. If you have a separate agreement in effect with Agilent covering the sale of Products and Services referenced in this quotation, the terms of that agreement will apply to those Products and Services. Agilent expressly objects to any different or additional terms in your purchase/sales order documentation, unless agreed to in writing by Agilent. Product and Service availability dates are estimated at the time of the quotation. Actual delivery dates or delivery windows will be specified at the time Agilent acknowledges and accepts your purchase order. The above conditions shall apply to the fullest extent permitted by the law. You may have other statutory or legal rights available. Commodities, technology or software exported from the United States of America ("U.S.") or from other exporting countries will be subject to the U.S. Export Administration Regulations and all exporting countries' export laws and regulations. Diversion contrary to U.S. law and the applicable export laws and regulations is prohibited.